

Adobe California K–12 Offering

Promoting student, teacher, and school district success

Adobe, CETPA and SHI are partnering to offer California school districts an exceptional opportunity to obtain and deploy Adobe software. The offer includes Adobe Creative Cloud, Adobe Acrobat Pro, Photoshop Elements and Premier Elements. Individual District cost is based on Full-Time Equivalent (FTE) count of faculty and staff. Through this agreement, all districts participating will benefit from the collective group of FTE at a single low price. To participate, each California school district must contact SHI the fulfillment partner for details.

Adobe K-12 EA Products



Adobe Creative Cloud



Adobe Acrobat XI Pro



Adobe Photoshop Elements 13



Adobe Premiere Elements 13

Background

Education leaders are increasingly integrating 21st century communication tools into every classroom to inspire a passion for learning and help educators provide students with the skills to succeed in school and on the job. For students, teachers, and administrators alike, the shift is monumental.

Students using these dynamic tools often mirror how they express themselves in their everyday lives, helping make their work in school more relevant, impactful, and engaging. At the same time, teachers and administrators are finding they can boost student achievement with more visual, technology-aligned curricula that support academic rigor and promote real-world proficiency.

Program overview

Recognizing the impact that Adobe solutions can have on learning and the ability to prepare students for success in the digital world, Adobe and CETPA have partnered on a K-12 Enterprise Term Agreement (ETLA) which is a three-year term-based license agreement that minimizes the costs and complexity of rolling out Adobe software districtwide and maximizes investments in new technology.

The Adobe K-12 ETLA benefits for districts and/or local education authorities (LEA) include:

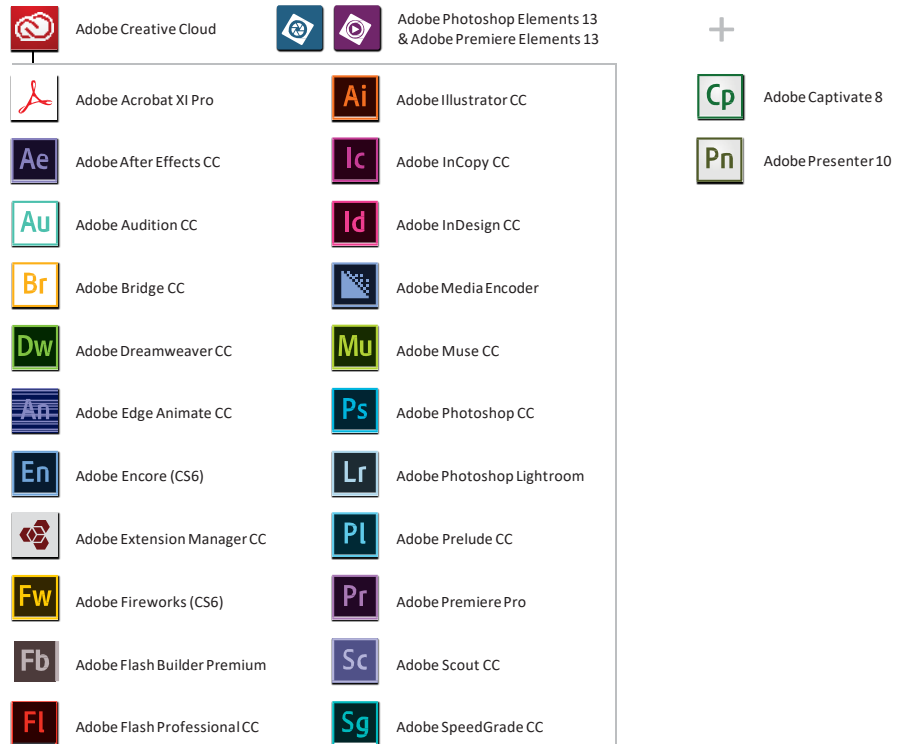
- **Universal access and equity**—Provides universal and equitable access to Adobe software for administrators, teachers, staff, and students throughout the district on institutionally owned computers
- **Home-use rights (fee-based)**—Provides home-use rights to administrators, teachers, and staff
- **Streamlined purchasing and order management**—Consolidates deployment under an annual purchase order
- **Improved budget planning**—Simplifies budget planning with a predictable annual licensing cost
- **Simplified compliance and version control**—Provides district-wide access to the latest Adobe software
- **Flexible deployment**—Supports multiple distribution options

Universal access and equity

The Adobe K-12 ETLA provides administrators, teachers, staff, and students throughout the district with universal access to Adobe software on institutionally owned computers. In addition, the program provides fee-based home-use rights to administrators, teachers, and staff. Student home-use is not covered under this agreement.

Institutions participating in the Adobe K-12 ETLA will have access to Creative Cloud and PhotoShop Elements, Premier Elements Bundle (PEPE), and Acrobat Pro (also included in Creative Cloud). All updates and upgrades are included.

Creative Cloud & PEPE + Optional Add-ons



For more information:
Contact your Adobe education sales representative or SHI.

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Determining full-time equivalent

Fees are based on the number of FTE units covered. FTEs are calculated as follows:

- All full-time faculty and staff are considered as one unit
- Part-time faculty are considered one third of a unit
- Part-time staff are considered one half of a unit

$$\begin{matrix} \text{Full-time} \\ \text{faculty} \end{matrix} + \begin{matrix} \text{Part-time} \\ \text{faculty} \div 3 \end{matrix} + \begin{matrix} \text{Full-time} \\ \text{staff} \end{matrix} + \begin{matrix} \text{Part-time} \\ \text{staff} \div 2 \end{matrix} = \begin{matrix} \text{Total faculty/staff FTEs} \end{matrix}$$

For example, if you have 4,000 full-time faculty, 3,000 part-time faculty, 2,000 full-time staff, and 1,000 part-time staff, the FTE would be calculated as follows: $4,000 + (3,000 \div 3) + 2,000 + (1,000 \div 2) = 7,500$ FTEs

Pricing

Please contact Adobe or SHI for information or questions regarding this Agreement

Adobe K-12 ETLA schedule

Contact SHI for information.



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* Purchase Order must be accompanied by a Schedule A. For more information on the Schedule A Sales order, contact Adobe or SHI
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